| | | | CORPORATE | NTPC LTD OPERATION SERVICES, | FOC. NOIDA | | |
|---|---|---|-------------|-------------------------------|-------------|---|--|
| | | VENDO | | R O&M WORKS PACKA | · · · · · · | SIS | |
| 1 | Brief description | Enlistment of Consultants for Strategic Assignments of NTPC (CSA-01) | | | | | |
| 2 | Responsibility Centre | Corporate Centre | | | | | |
| 3 | Qualifying requirements | The Applicant should meet the Qualifying Requirements stipulated in clause 1.0.0 ar 2.0.0 below. 1.0.0 Technical Criteria | | | | | |
| | | 1.0.1 The Applicant should meet the minimum Qualifying Requirements for Enlistment in different categories (Category-I & II) and different domains (A, B, C, D) stipulated hereunder: | | | | | |
| | | (a) The Applicant should have completed at least two (02) numbers of strategic assignments in any one or more than one domain(s) and at least one (01) number of strategic consulting assignment in respective domain for qualification in enlistment under respective domain as mentioned at Appendix-I within the preceding five (05) years reckoned as on the last date notified for receipt of application for enlistment. (b) Enlistment shall be done under 2 categories as per given table: | | | | | |
| | | | Category | Estimated Value of assignment | strategic | Domain for Enlistment | |
| | | | Category-I | Up to INR 50 Lakhs | | A, B, C, D | |
| | | | Category-II | Above INR 50Lakhs | | A, B, C, D | |
| | | Note – Vendor shall be enlisted based on their AATO & EC for both Category-I and Category-II and selection of vendor for tendering shall be done based on their respective AATO and EC as given in Appendix-II. (c) Applicant must have an office in India. | | | | | |
| 1.0.2 The Applicant should have assisted at least a Government administrative ministry/ Statutory Authority or any Central (CPSUs) in India in anyone (01) domain as mentioned at Apper five (05) years reckoned as on the last date notified for enlistment. | | | | | | c Sector Undertaking within the preceding | |
| | 1.0.3 Applicant should have at least 25 for Category-I and 50 for Category-II empl roll / contract in advisory / consulting role in India as on. 7 days prior to be apsubmission end date. 1.0.4 The Bidder should have physical offices in at least 5 countries. with permar including group company offices or branch offices in India or outside of India wito their knowledge networks (Applicable for Category-II). | | | | | | |
| | | | | | | | |
| | | Notes for clause 1.0.0 (i) Whenever the term 'strategic assignments' is appearing above, it shall be deemed to include assignments mentioned at Appendix-I. | | | | | |
| | | (ii) Wherever the term 'domain' is appearing above, it shall be deemed to include | | | | | |

following domains of Strategic Assignments:

- A. Sectoral initiatives
- B. Business Development & Project Feasibility
- C. New strategic initiatives
- D. initiatives for sustained operations
- (iii) The reference consultancy works which has been awarded to the Applicant directly from the Client (i.e., end user) shall only be considered for evaluation.
- (iii) A work completed in the preceding five (5) years reckoned as on the last date notified for receipt of application, even if it has been started earlier, will also be considered as meeting the qualifying requirements.
- v) Applicant who meets the Qualifying Requirements for Category-II, shall automatically be eligible for Category-I and need not apply separately.
- (vi) An Applicant may submit their application for enlistment in one or more than one domain and either one (01) or both category(ies). Credentials for each intended domain are to be provided for qualification in that respective domain as per 1.0.1 (a).
- (vii) Applicant should provide three highest values of POs along with execution proof pertains to Strategic assignment as per appendix-I which are executed within 5 years from the date of submission of application in order to calculate their Execution Capability (EC).
- 2.0.0 The average annual turnover of the Applicant, in the preceding three (3) financial years as on the last date of submission of application for enlistment.

In cases where audited results for the last financial year as on the last date of submission of application for enlistment are not available, the financial results certified by a practicing Chartered Accountant shall be considered acceptable. In case, Applicant is not able to submit the Certificate from a practicing Chartered Accountant certifying its financial parameters, the audited results of three consecutive financial years preceding the last financial year shall be considered for evaluating the financial parameters. Further, a Certificate would be required from the CEO/CFO as per the format enclosed in the application documents stating that the financial results of the Company are under audit as on the last date of submission of application for enlistment and the Certificate from the practicing Chartered Accountant certifying the financial parameters is not available.

Notes for Clause 2.0.0

(i) Other income shall not be considered for arriving at annual turnover.

Note: Following additional vendor selection criteria shall be applicable during tendering under respective domain:

- 1. QCBS for Category-II (Quality Cum Cost Based Selection)
- 2. Net worth Criteria will be applicable where tender value is more than INR 4 Crore

| 4 | Documents to be submitted in | (i) Relevant Work Order(s) along with execution proof. At least one executed Work Oder of Government of India Agency viz. any administrative ministry/ Statutory Authority or any Central Public Sector Undertaking (CPSUs) in India. (ii) Address proof for office in India. | | |
|---|---|--|--|--|
| | support of meeting QR | (iii) Auditor Certificate for employee count as mentioned at 1.0.3 (iv) Address Proof for physical offices in 5 counties as per 1.0.4 (Applicable for Category-II). | | |
| 5 | Additional Documents to be submitted | In addition to the documents required in support of mee ng Technical Qualifying Requirements as stated above, following documents are required to be submitted by the Applicants applying for enlistment: (i) Three POs with BOQ of the highest executed values of similar work during | | |
| | | previous five years from the date of application as "Consultant for Strategic Assignments" along with Copy of Completion Certificate from the concerned client in support of successful execution of work against each of the POs in the following domain: | | |
| | | A. Sectoral initiatives B. Business Development & Project Feasibility C. New strategic initiatives D. initiatives for sustained operations | | |
| | | (ii) Audited balance sheet including Profit & Loss statement for the previous three completed financial years reckoned from the date of application. | | |
| | | (iii) Udyam Registration Certificate (if applicable) | | |
| | | (iv) Any other documents in addition to the above which the applicant wants to submit. | | |
| | | NOTES: 1. Value means basic value of the PO. In cases where PO value is composite (i.e., including Service taxes etc.), the applicant has to give break-up of composite PO value mentioning basic value, taxes etc. Any separate reimbursement/ escalation shall also not be considered. 2. Similar Works means: The applicant should have executed work as "Consultant for Stratogic Assignments" the following domain: | | |
| | | A. Sectoral initiatives B. Business Development & Project Feasibility C. New strategic initiatives D. initiatives for sustained operations | | |

list of Strategy Assignments

This is an indicative list of strategy consul ng assignments:

A. Sectoral initiatives:

- a. Demand and supply forecasts
- b. Environment related challenges
- c. Tariff regulations and structure
- d. Power market analysis
- e. Merchant market
- f. RE integration (including flexibilization)
- g. De-carbonisation (carbon offset, internal carbon pricing etc.)
- h. Operational Strategy (Optimal operational strategy)
- i. Growth strategy

B. Business Development & Project Feasibility

- a. Retaining power market share
- b. New market potential analyses
- c. Maximizing revenue generation Joint Venture and Subsidiary businesses
- d. Development of E-Marketplace.

C. New strategic initiatives:

- a. New energy technologies for power generation
- b. Hydrogen economy
- c. Waste to Energy
- d. EV charging infrastructure.
- e. Distribution
- f. Solar panels/ battery manufacturing
- g. Energy storage etc.

D. Initiatives for sustained operations:

- a. Business Process Re-engineering
- b. Risk Management
- c. Efficiency improvement
- d. Digitalization
- e. Asset management and maintenance practices
- f. Benchmarking
- g. Innovation
- h. HR strategy
- i. ESG rating

Execution Capability Calculation

Execution Capability of the vendor to execute similar work shall be calculated based on the values of the three POs pf highest execution value submitted by the vendor as defined in the following table with an example:

| Capability of Execution of similar work as per PO values | PO-1 | PO-2 | PO-3 |
|---|----------------------------------|--|------------------------------|
| PO Value | 70 | 60 | 50 |
| Execution Capability as per One/Two/Three POs | 70X1.25=87.50 (EC up to 87.5) | 60X2=120 (EC up to 120 | 50X2.5=125 (EC up to 125) |
| Execution Capability of the Vendor to execute similar work | Vendor is capable | 125 ghest of 87.5, 120 and to execute work up to it of enlistment up to o | cost es mate of 125 |

Annual Average Turnover (AATO) – Average Turnover of preceding three years

Selection of vendor for tender:

1. Contracts where the execution period is less than or equal to one year.

Vendors having AATO>=EC and EC>=Tender value

2. Contracts where the execution period is more than one year but less than or equal to two years.

Vendor having AATO>=ECX12/CP and EC>=Tender value

(AATO – Annual Average Turnover, EC- Execution Capability and CP – Completion Period / Delivery Period in Months)

Help Document for submission of application for CEG CSA-01

(Consultants for Strategic Assignments of NTPC)

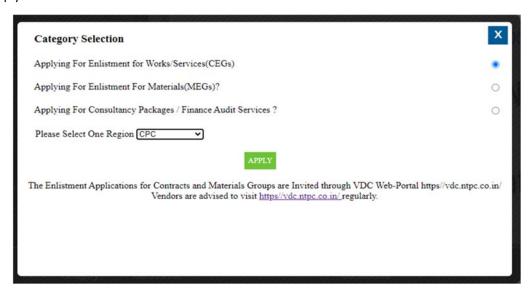
Login Creation

(You may skip Login Creation of already have Login ID and go to page 6 for application submission)

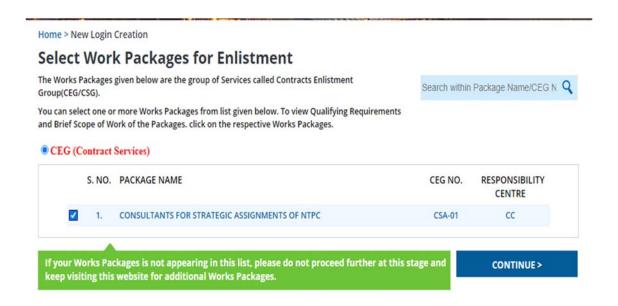
- 1. Please visit to vendor enlistment portal at -> https://vendor.ntpc.co.in/enlistment
- 2. Login ID Creation Click of "Create Login" tab



3. Select "Applying For Enlistment for Works/Services(CEGs)" -> Select Region Name "CPC" -> Click on "Apply"



4. Select the CEG CSA-01 (CONSULTANTS FOR STRATEGIC ASSIGNMENTS OF NTPC) -> Click on "Continue"



5. Please provide the information sought in the Login Creation Form

Note

- (i) If you do not have NTPC GePNIC ID (Login ID for tender portal https://eprocurentpc.nic.in/nicgep/app), you may provide your registered email and one attachment in pdf format that you do not have GePNIC ID at present.
- (ii) If you do not have GeM ID (GeM Login ID as seller on https://gem.gov.in), please enter 111111111111111 (16 times 1) and upload one attachment in pdf format that you do not have GeM ID at present.

Home > New Login creation for Enlistment

New Login creation for Enlistment

Note: Only PDF format is acceptable * Mandatory Fields

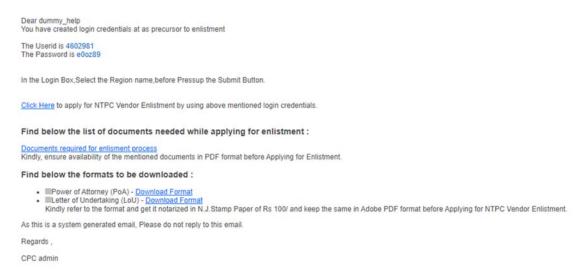
| person befo | re upload | | | | | | |
|--|--|-------------------------------|--------------------------------------|-------------|--|--|--|
| Name of the Company / Organisation * | dummy_help | | | | | | |
| PF No | 1452 | View Delete | | | | | |
| PAN No * | ACKDM1452A | View Delete | View Delete | | | | |
| Communication Address * | NOIDA | | | 0 | | | |
| Email ID* | rkmaurya82@rediffmail.com | Phone No. | 9654785412 | 0 | | | |
| Country * | India 🗸 🔇 | State/Region* | Uttar Pradesh | Ø | | | |
| City * | NOIDA | Pin Code* | 201301 | Ø | | | |
| Contact Person* | rkm | Mobile No.* | 91 9654785412 | ② | | | |
| Alt Email ID | rkmaurya82@rediffmail.com | Alt Mobile No. | Max 13 digit phone no. only | | | | |
| NTPC Vendor Code (If Any) | | | | | | | |
| How to Create NTPC GepNIC ID * | GepNIC Id And GepNIC profile | | | 1 | | | |
| NIFC GEPNIC ID | rkmaurya82@rediffmail.com | | | View Delete | | | |
| 0 | | | | view Delete | | | |
| GeM ID | | | | | | | |
| 1111111111111111 | | | | View Delete | | | |
| ✓ The Company | agrees with the Standard Terms & Cond | itions for respective enlists | ment group | | | | |
| - A - A | agrees with the Fraud Prevention Policy | | 15 6 | | | | |
| The Company | agrees with the Banning Policy as set by | NTPC as it appears on this | website. | | | | |
| The Company | understands that in the event any infor- | mation being provided to N | NTPC is found false at any stage the | e | | | |

6. You will receive Login ID and Password in you registered email (Please double check the email before submitting Login Creation form)

Home > New Login Creation Login Credentials Created. 🔰 An email has been sent on your email address mentioning your User Id and Password. Kindly check the same to proceed for NTPC Find below the list of documents needed while Find below the formats to be downloaded: applying for enlistment: Documents required for enlisment process Power of Attorney (PoA) - Download Format Kindly, ensure availability of the mentioned documents in PDF format before Applying for NTPC Vendor Enlistment. Letter of Undertaking (LoU) - Download Format Kindly refer to the format and get it notarized in N.J.Stamp Paper of Rs 100/ and keep the same in Adobe PDF format before Applying for NTPC Vendor Enlistment. Reputed Client List - Download Format Tools Plants owned - Download Format

BACK TO HOME >

7. Login with the User ID and Password received on registered email



8. Login with User ID and password received on registered email

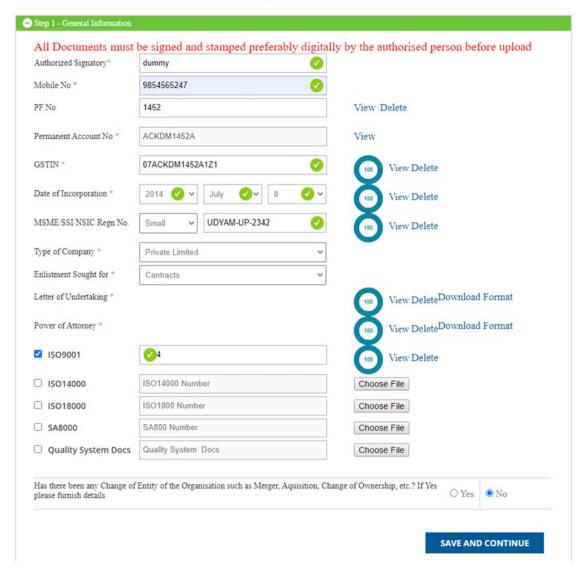


Login Process is completed and submission of documents in 4 Steps forms will be started.

Submission of Application

1. Step-1 General Information

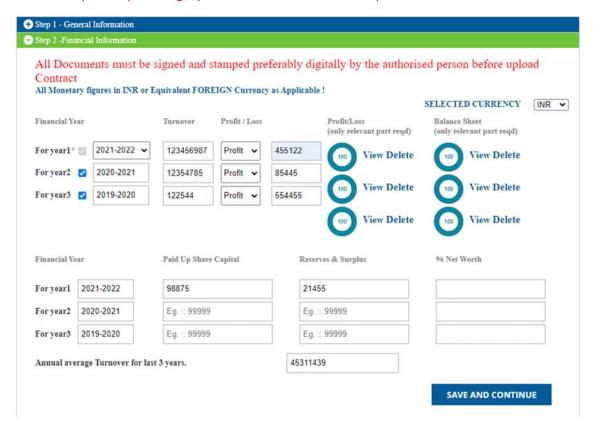
Complete the step as per the information sought then click on "Save & Continue" tab



2. Step-2 - Financial Information

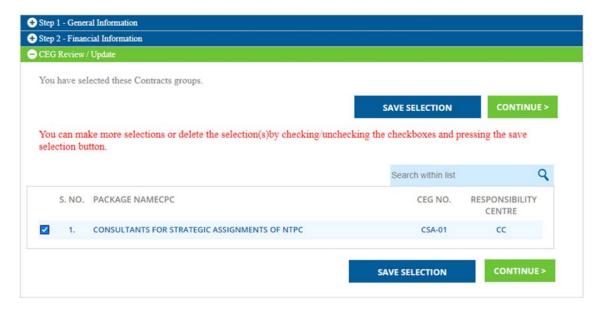
Complete Step-2 as per the information sought then click on "Save & Continue" tab.

You have to provide preceding 3 years P&L and Balance Sheet as per QR clause 2.0.0.



3. You will be re directed to "Review / Update" Information

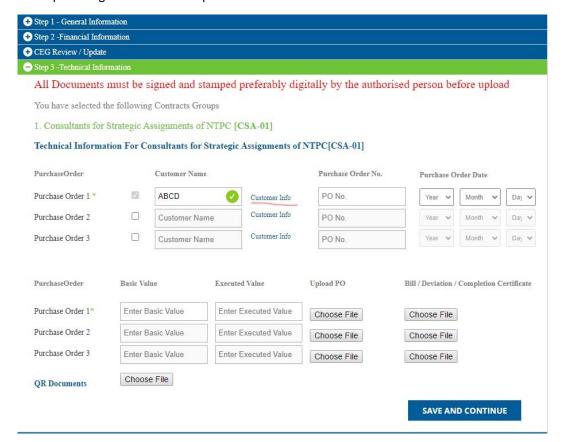
By default, CEG CSA-01 is selected. Click on "Continue" for Step-3



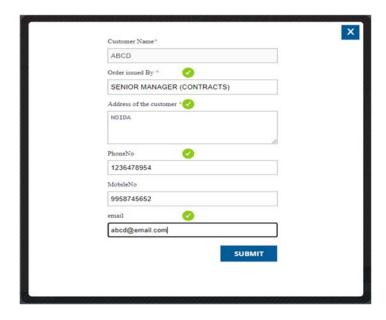
4. Step-3 Technical Information

Please read QR before submission of Furnish the PO details along with execution

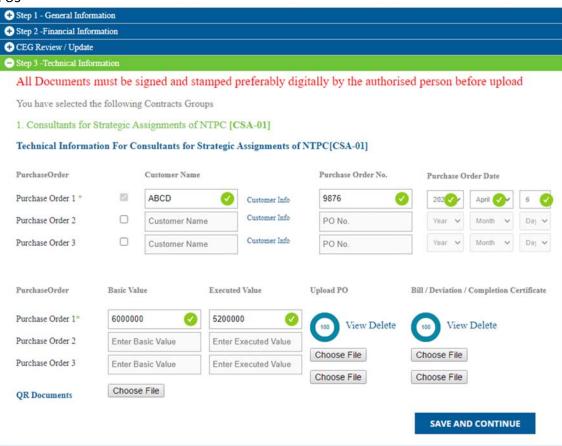
4.1 After providing Customer Name please click on "Customer Info" link



4.2 Please provide the Customer details in the pop-up window



4.3 Fill all the PO1 related information and uploads before moving to upload information for PO2 and PO3



Repeat the same for PO2 and PO3

(Please provide only 3 highest executed value POs if have more than 3 POs, minimum 2 POs along with execution proof is to be provided as per QR clause 1.0.0)

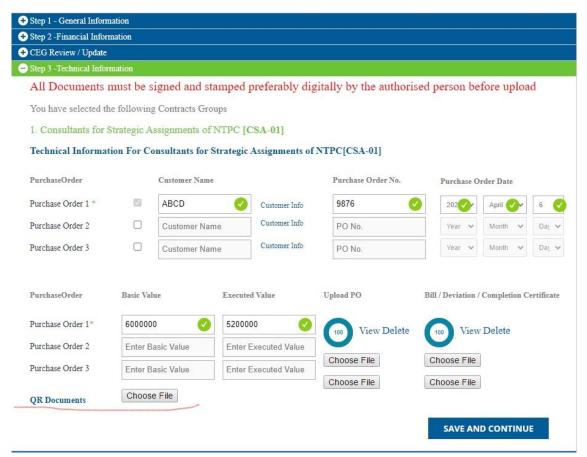
Note POs to be uploaded must be in line with QR requirement (Please read documents sought in Qualifying Requirement) i.e Relevant Work Order(s) along with execution proof. At least one executed Work Oder of Government of India Agency viz. any administrative ministry/ Statutory Authority or any Central Public Sector Undertaking (CPSUs) in India.

5. Documents required for Qualifying requirements

Please provide QR related documents in the QR Upload i.e.

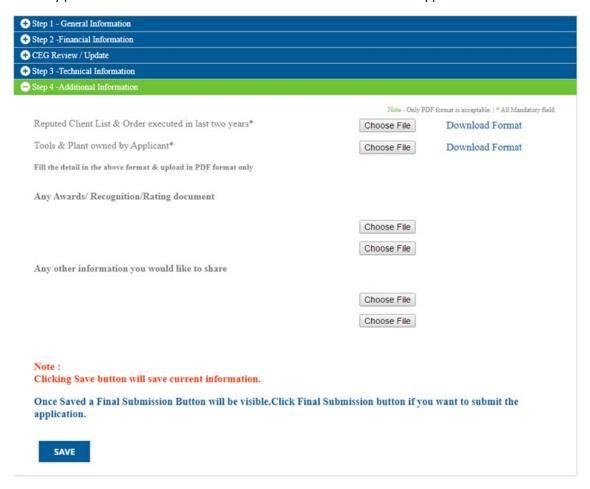
- (i) Address proof for Office in India
- (ii) 'Vault's Global Rankings for Best Consulting Firms for strategy Consulting' for last 5 years (Applicable for qualifying under Category-II)
- (iii) Any other document as per QR

(Please club all the QR related documents upload under "QR Documents")



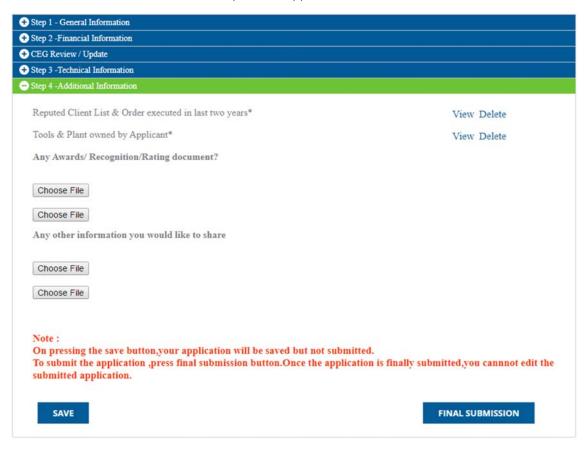
6. Step-4 Additional Information

You may provide additional information and Click on "SAVE" to have the application.



You may upload blank pdf document if mandatory information (Marked as *) is not relevant to your firm.

7. Click on "FINAL SUBMISSION" to complete the application.



The system will send Application submission mail on registered email.